The EIE GROUP is the Partner of Choice (employer, supplier, investor) in distribution, rental & value-added services in the Industrial Equipment market; offering a total solution, providing best-in-class brands and delivering optimal life-time value for our customers.
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The EIE Group forms part of the enX Group, which is listed on the Johannesburg Stock Exchange.

The EIE Group provides distribution, leasing, rental and value added services to the general industrial, industrial power, materials handling and agricultural sectors in South Africa, various other African countries, the United Kingdom (UK) and Ireland.

The EIE Group remains the market leader in the Southern African forklift segment, with the largest infrastructure of its kind in the region.

The EIE Group has exclusive distribution rights in Southern Africa for Toyota Forklift, BT Warehousing equipment, Flexi Narrow Aisle forklifts, Konecranes (SMV) heavy duty forklifts and container handling equipment, Terberg terminal tractors, Fassi truck-mounted cranes, Hawker batteries and chargers, JCB Industrial equipment; Hako industrial cleaning equipment and Link-Belt construction equipment.

The range of services includes long and short term rentals, service and maintenance contracts, sales of new and used equipment and parts, fleet management, operator driver training, load testing and battery bay management.

The EIE Group operates from 4 regional offices, 10 depots and a comprehensive dealer network in Southern Africa, with representation in Angola, Botswana, Mozambique, Malawi, Madagascar, Namibia, Swaziland, Tanzania, Zambia, Zimbabwe and Mauritius.

The UK industrial equipment business is the exclusive distributor for CatLift Trucks in the UK and Ireland. The EIE Group recognises the importance of all our stakeholders, including customers, employees and suppliers. Understanding the needs of our customers is essential in terms of adding value and remaining relevant and competitive in the ever-changing world of business. Our various business units and products complement one another, creating synergy and added value.

Our people are our assets and essential to the success of our business. We employ energetic, creative people with a passion to serve. We empower our people to think on their feet, to be solution driven and look for ways to create innovative and customised solutions to meet and exceed the expectations of our customers. We live our values and ensure that they are driven throughout the company.

As an organisation, we are consciously aware of the valued contributions that our employees make on a daily basis; and by providing them with the necessary skills and expertise, we equip them to deliver on the results expected, not only by our customers but by our stakeholders and, most importantly, themselves. It was for this reason that we established an inhouse Leadership academy and technical training academy. We are fully accredited by MERSETA to do apprentice trade tests.

Our three-pronged approach, namely supplier of choice, employer of choice and investment of choice, has determined our success. As a market leader, the EIE Group is committed to providing our customers with top quality equipment by delivering world-class sales and after sales services through an effective and efficient value chain, and by continuously striving to provide innovative solutions.
SUSTAINABILITY AND BBBEE

The EIE Group strives for excellence by operating our business in a socially, ethically and environmentally responsible manner. For the EIE Group, sustainability means adopting business strategies and activities that meet the needs of business and all relevant stakeholders today, while protecting, sustaining and enhancing the human and natural resources for the future.

The EIE Group continuously identifies, assesses and manages environmental risks associated with our operations and products throughout their lifecycle in order to reduce or eliminate adverse consequences. We are guided by the principles of reduction, re-use and recycling in order to achieve our goals. The sustainability platform provides an opportunity for us to strive for continuous improvement across all operating platforms.

The EIE Group is committed to:
• utilising resources to reduce the effect that we have on the environment and to improve conditions in the communities that we operate in
• embracing diversity
• engendering mutual respect in the workplace
• reflecting the demographics of the South African population in an integrated business environment by actively recruiting, training and developing the best of South Africa’s talent
• promoting the transformation of South African society through our transactions with suppliers, customers and other stakeholders

The EIE Group recognises the importance of Broad-based Black Economic Empowerment (B-BBEE) and fully supports the principles of transformation. We acknowledge that our employees are our greatest asset and, in order to continue contributing to the transformation of South African society, we will continue to invest in and empower our employees and other EIE Group stakeholders. The Department of Trade and Industry (DTI) scorecard is the main mechanism used to measure transformation; however, as transformation is a business philosophy, it is embraced in all areas within the organisation.

The EIE Group holdings is a Black Empowered company with 29.39% BEE shareholding. Furthermore, the EIE Group has a 9.32% Black Women shareholding, which is included in the 29.39% B-BBEE shareholding. The EIE Group has a level 4 rating with a BEE procurement recognition level of 100%. Strategies are in place to continually improve this rating.

The EIE Group will continue to contribute positively to the South African economy to the benefit of all its stakeholders. Our proactive approach to the development and economic empowerment of our people, while sustaining the environment, remains a priority. Detailed sustainability reporting is available in the EIE Group annual report.

In all our activities, we value Empowerment and the benefits it holds, not only to previously disadvantaged individuals, but also for sustainable growth.
TOYOTA FORKLIFT IS THE
GLOBAL MARKET LEADER
IN MATERIALS HANDLING
EQUIPMENT, WITH A
REPUTATION FOR SAFETY
& EFFICIENCY, INNOVATIVE
RESEARCH & DEVELOPMENT
AND QUALITY PRODUCTS.

WE ARE THE SOLE
DISTRIBUTORS OF TOYOTA
FORKLIFT, BT EQUIPMENT,
RAYMOND EQUIPMENT AND
FLEXI IN SOUTHERN AFRICA

Toyota Forklift sets the standard in the materials handling industry, where product performance and value for money, as with all Toyota branded products, is paramount. Toyota Forklift has assembled a product mix second to none in the industry and is able to meet all clients’ warehousing and general cargo handling requirements.

Toyota Forklift continues to lead the industry with innovative designs and product reliability.

BT Warehousing Equipment based in Sweden, is a leading supplier of electric warehousing equipment in Europe and the Middle East and is the leading supplier of this equipment in Southern Africa.
The Raymond Corporation is the leading supplier of electric warehousing equipment in the USA. The Raymond product line includes High Level Order Pickers and very Narrow Aisle Man-Up Turret Trucks, as well as Heavy Duty Stackers and Powered Pallet Trucks.

The Flexi from Narrow Aisle in the UK is the most articulated forklift in Europe. Flexi articulated forklifts offer the user the ability to use one truck to do everything from loading and unloading trucks in the yard to storing and retrieving goods in aisles as narrow as 1,600mm and lift heights to 12.5 m.

**WORLDS LEADING BRANDS FROM SOUTHERN AFRICA’S LEADING SUPPLIER**

In addition to our world leading materials handling equipment, we offer our customers complete solutions - whether it be new, rental and used equipment options, genuine parts supply, an onboard fleet management system or on-site technical support.

Additionally, we offer short- and long-term rental contracts (1 day to 7 years); driver training and load testing facilities.

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**BRANCHES**

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THE COMPANY OFFERS RENTAL AND USED EQUIPMENT, AFTERMARKET SERVICE, OPERATOR TRAINING A HOST OF OTHER VALUE ADDED SERVICES.

VALUE ADDED SERVICE

Forklift Driver Training:
Toyota Forklift has an accredited Forklift Driver Trainer programme, which issues all relevant documentation and licences, as well as renewals of expired licences.

Forklift Load Testing:
Toyota Forklift is fully accredited for load testing performance. The load testing can be done on machines ranging from 1 ton up to 8 ton for Toyota Forklifts, as well as for most other makes of forklifts, at competitive prices.

Engineering:
The engineering workshop is fully equipped to rebuild all components off an forklift (steering axles, lift cylinders, pumps and carriages).

Electronic Room:
The electronic room offers the customer a total solution in electronic card repairs and top quality workmanship on all makes and models of electric equipment.

Auto Electric Room:
The auto electric workshop is fully equipped to offer new and repaired starters and alternators to technicians and customers.

The workmanship comes with a 3 month warranty.
VALUE ADDED SERVICE

Rebuild Workshop:
All refurbished forklifts come with a warranty if the unit is serviced through Toyota Forklift within the warranty period.

Product Training:
This includes:
• operator checks & daily inspection checks
• new model specific product training
• technical skills programs
• troubleshooting repair modules for our product range

Hydraulic Field Service:
The hydraulic field service offers a 24 hour service, 7 days a week, for all hydraulic requirements. All work is done on site to reduce customers’ down time on production.

Field Service:
We offer the very best support which entails:
• Proximity to you with extensive South African coverage
• Dedicated service
• A wide range of genuine spare parts delivered quickly
• Expert technicians who undergo continuous training
• Customized agreements to meet your needs

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GEORGE BRANCH
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MATERIALS HANDLING is the distributor of world-renowned brands such as Konecranes Ports and Container Handling Equipment and Terberg Terminal Tractors.

Additionally, we offer extensive after sales support with advanced workshop facilities to OEM standards using genuine parts.

Konecranes®

For over 80 years, Konecranes has been dedicated to improving the efficiency and performance of businesses in all types of industries. Konecranes is an industry-leading group of lifting businesses that offers a complete range of advanced lifting solutions to many different industries worldwide.

Regardless of your lifting needs, Konecranes is committed to providing you with lifting equipment and services that increase the value and effectiveness of your business.

Terberg

Terberg, one of the world’s leading manufacturers of terminal tractors, offers a wide range of tractors for all applications. Our philosophy is based upon three principles, which are standardisation, KISS (Keep It Safe and Simple) and reliability. Terberg’s terminal tractors are manufactured using top quality materials and are designed and engineered to meet the following important features: safety, visibility, performance, driver comfort and ease of maintenance.
JCB, renowned for its cutting-edge technology in construction equipment, is one of the most flexible and user-friendly products available today.

The JCB Teletruk, a forklift truck with a telescopic boom instead of a vertical mast, is a unique JCB design that reduces overheads, saves time and space, and improves site safety.

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PORT ELIZABETH BRANCH
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Link-Belt Construction Equipment Company is a leader in the design, manufacture and sales of telescopic and lattice boom cranes, with headquarters in Lexington, Kentucky.

In recent years, a dynamic and highly focused Link-Belt has emerged as a market leader in crane design and product quality standards by focusing on continuous improvement and employee empowerment.
THE HAWKER RANGE OF INDUSTRIAL BATTERIES AND CHARGERS IS DESIGNED FOR SPECIFIC CUSTOMER REQUIREMENTS. THE INNOVATIVE AND ADVANCED TECHNOLOGY ENSURES THAT OUR RANGE PERFORMS UNDER THE MOST DEMANDING CONDITIONS.

OUR OFFERING INCLUDES WORLD RENOWNED BRANDS IN BATTERIES, CHARGERS AND POWER SYSTEMS, SUPPORTED BY A COMPLETE AFTER SALES SOLUTION THAT OUR CUSTOMERS CAN DEPEND ON WITH PEACE OF MIND.

ENERSYS – RESERVE POWER SYSTEM

Enersys has many years’ experience in providing a complete solution for every application, from initial design, drawings and engineering through to installation and project management. We can provide numerous types of battery handling systems and safety equipment to comply with health and safety regulations and to deliver a custom-designed solution for each customer’s individual requirements.

Hawker Pro Series battery handling systems offer the highest degree of safety and ease of operation of any similar equipment available on the market today - all supported by a skilled design and installation capability.

A comprehensive and flexible range of systems is available, so, whatever the size of your battery fleet, we can provide a safe, productive and cost-efficient system to meet your specific needs and completely streamline your battery changing operation.

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PORT ELIZABETH BRANCH
041 484 7722
Hako sweepers offer reliable cleaning for company premises from 2000 to 25,000m² cleaned per hour. The hand-operated and ride-ons sweeping machines, which are ideal for cleaning floors and grounds, ensure dust-free cleanliness.

**Profi Flipper**
This is a manually operated sweeper suitable for small areas. The machine collects dirt automatically and is built with an indestructible container made of plastic with carrying handle and built-in dirt chute.

**Jonas 1500**
The ride-on vacuum sweeper is a powerful sweeping unit featuring a highly efficient filter system as well as powerful motors and various drive systems. The Hako Jonas machine can be used universally for every industrial sweeping task.

Hako scrubber-driers provide economical cleaning of buildings from 1,400 to 12,200m² cleaned per hour. The hand-operated and ride-on scrubber-driers come in a wide variety for the wet cleaning of hard floors.

**Hakomatic B 45**
This hand-operated walk behind compact scrubber-drier is used for basic and maintenance cleaning of all non-textile floors. Based on one body, a modular construction system makes it possible to adapt the machine to all conceivable types of application.

**Hakomatic B 115 R**
The Hakomatic B 115 R ride-on scrubber-drier increases productivity due to its extreme maneuverability and large-volume tank-in-tank system, which enables long periods of operation.
LIFTING AND LOADING

Lifting and loading vehicle utilization equipment includes Fassi truck mounted cranes imported from Italy and ranging from 1 ton metre to 200 ton metre, for the transportation of rubble, machines and even bricks.

Penz cranes, originally manufactured in Austria and Sweden, but now Proudly South African, are suitable for the agricultural and forestry sectors. They are exported across Africa.

WASTE MANAGEMENT

Usimeca is the largest manufacturer of waste handling equipment in South America and one of the largest suppliers to Southern and Central Africa. Rear end loading compactors are supplied to the Southern Africa region.

Beam A/S has, since 1972, designed and manufactured a range of specialist truck-mounted sweepers and high pressure washing equipment. Our products and after sales service are tailor made to deliver cost effective solutions to the most demanding surface cleaning needs.

Marrel, thanks to its many years of experience in manufacturing and expertise in high-pressure hydraulics, offers a reduced-weight, strong, maintenance free, hook lift system with a high level of safety.

Bucher Schörling’s range of sweepers provides custom-made solutions for efficient and precise cleaning of public and private areas. Bucher Schörling has operations in Europe and Asia.
600SA HAS BEEN A HOUSEHOLD NAME IN THE LIFTING & LOADING, CLEANSING & WASTE AS WELL AS WORK AT HEIGHT SECTORS SINCE 1967. THIS INCLUDES THE IMPORTATION AND DISTRIBUTION OF TRUCK MOUNTED CRANES, AERIAL PLATFORMS AND WASTE EQUIPMENT, SUPPORTED BY WORKSHOPS, PARTS SUPPLY AND FULLY EQUIPPED SERVICE DEPARTMENT.

WORK @ HEIGHT

Oil & Steel is an industrial company that designs, manufactures and markets, all over the world, high quality aerial platforms for overhead work.

Valla Spa is the world leader in mobile industrial cranes, who has developed over the decades a full range of mobile cranes from 2 to 90 tons., Electric, Diesel, Hybrid, wheeled or tracked, fixed or swing boom, with dozens of special applications designed specifically to meet the needs of customers.
WORKSHOP AND SPARES

A highly sophisticated infrastructure of workshops, field service and spares holding is available in all regions in the South African markets, including the neighbouring countries of Namibia, Botswana, Swaziland and Mozambique.

Mounting – Our fully equipped workshops are able to carry out installations of our entire product range, both professionally and efficiently.

Service – The staff at our branches and distributors are trained in the servicing and repairs of the complete range of products. Our ongoing technical training ensures a quality service for our customers. All lifting equipment is tested and certified in accordance with the OHS Act by our registered Lifting Machinery Inspectors.

Field Service – Our mobile service technicians are available for on site repairs.

BRANCHES

JOHANNESBURG BRANCH
011 966 2400

KWAZULU-NATAL BRANCH
031 705 2311

LIMPOPO BRANCH
015 293 1583

MPUMALANGA BRANCH
013 758 1334
We are the UK and Ireland distributor for Cat® Lift Trucks, Konecranes Lift Trucks, Carer Heavy Duty Electric Forklifts, Rocla Automated Guided Vehicles and Spijkstaal Tow Tractors, along with being an approved UK dealer for leading complementary specialist equipment brands.

Our world-class brands combine state-of-the-art technology, innovative design and proven reliability to represent the best in their product categories.

With this large range of equipment and our close working relationships with the manufacturers, we can specify and customise equipment to fit our customers’ exact needs. This means they get the right truck for their specific application, keeping their fleet as lean as possible – increasing performance, efficiency of application and reliability.

Our ongoing commitment to invest in the highest levels of expertise, systems and equipment further enhances our ability to deliver seamless and highly responsive support. This commitment also ensures that our customers have immediate access to highly knowledgeable experts, with experience across all types of applications.

Our innovative solutions include:

- Innovative flexible funding solutions
- Contract Hire
- Lease purchase
- Buy-back and re-hire
- Outright purchase
- Fleet management
- Used & Refurbished trucks
- Short term hire
- Service and maintenance solutions
- Parts
- Operator Training
Cat Lift Trucks forms the core of our offering, complemented by sole distributor agreements with Konecranes Lift Trucks, Mafi and Carer.

We are also a key partner with a number of specialist brands, which further complement our company’s offering, enabling us to specify and customise assets to suit a customer’s bespoke requirements. Such an extensive choice of equipment ensures that we can supply solutions for virtually any materials handling requirement – delivering the perfect fleet for any given application – a fleet that increases performance, efficiency and reliability for the customer.

**CAT LIFT TRUCKS**

Built to perform, Cat® lift trucks and warehouse equipment deliver day after day, by providing uncompromising quality to meet the demands for diverse material handling applications. With load capacities ranging from 1.0 to 16.0 tons, our forklift portfolio consists of electric and internal combustion (IC) counterbalance cushion and pneumatic tire lift trucks, as well as an extended range of warehouse equipment.

With a dedicated focus on durability, performance and customer service, Cat forklifts and warehouse trucks offer the material handling solutions you’ve come to expect.

**INDUSTRY LEADING SUPPORT BRANDS**

The following brands added to our main brand of forklift trucks make up a full complement of materials handling equipment, allowing us to provide you with a one-stop shop in terms of product supply and services.

---

**BRANCHES**

Call us now on 0800 169 9789  
Email: sales@impact-handling.com  
Or contact your local depot

**MANCHESTER**  
0161 877 3154

**HULL/HULL DOCKS**  
01482 329 824

**DONCASTER**  
01302 834 924

**BOSTON**  
01205 351 722

**NOTTINGHAM**  
0115 946 0777

**BIRMINGHAM**  
0121 359 2623

**CORBY**  
01536 463 900

**IPSWICH**  
01473 833 300

**BRISTOL**  
01225 707 076
International Branches/Dealer/Depots

DECHMONT

HULL

HULL DOCKS

BOSTON

NORWICH

IPSWICH

BIRMINGHAM

BENDIGO

MELKSHAM

DECHMONT

WAKEFIELD

MANCHESTER

NOTTINGHAM

www.eiegroup.co.za